



Message from the President, Paul Marier

As I sit here writing my first “Message from the President”, I am thinking, how did I get here? I was 15 when I started as a part-time deli clerk for Loblaws. I’ve worked for that company since, and joined No Frills in 1994. I had dreams of a store of my own in a small town where we could get involved in and belong to a small community. So here I’ve been for the past eight years, coach and Executive Member for Minor Soccer, managing Bingos, Kinsmen member and past President, and most recently joined the Chamber of Commerce as a director.

As incoming President I would like to congratulate Tracy Sylvain on her appointment to Vice-President of the Chamber, and welcome Julie Fleischman and Al Jansens, Directors for the Chamber. They all bring a wealth of knowledge and experience and will be a great asset to the Chamber. I would also like to take this opportunity to thank Kevin Cavanagh and Sandra Parkin for their hard work and dedication over the past few years. Their commitment to Wallaceburg and the Chamber has been incomparable and will be tough to live up to. I look forward to continuing to work with Kevin, drawing on his past experience and knowledge. I would also like to thank Al Bechard, John Lawrence, and Roger Regnier for their outstanding service with the Chamber of Commerce over the past few years. Their skills will be missed.

In 2005 I would like to help the Chamber move forward and bring groups in the community together so that we all can make Wallaceburg a better place to live, work and play. In these times it is difficult to find spare time to lend a hand, but just imagine if everyone in our community could spare an hour a month, that would equal 10,000 hours -- just think what could be accomplished!

I thank you for the opportunity to serve my community in this capacity and for the chance of personal growth in this new experience. Over the next year I hope to build on and create many new relationships within the community. I look forward to working with everyone and hope to see you at the Chamber Bonspiel and Christmas Party on December 4th 2004.

INSIDE THIS ISSUE

Message from the President	Front
2005 Board of Directors	Page 2
Business After Hours	Page 3
BEA Call for Nominations	Page 4
Nomination Form	Page 5
Merchant Services	Page 6
2005 Chamber Fees	Page 7
Welcome New Members	Back

Look for these Inserts

- **Chatham Wireless**
- **Operation Red Nose**
- **Canadian Chamber Highlights 2003-2004**



UPCOMING EVENTS

December 4th, 2004

***Wallaceburg & District
Chamber of Commerce's
Curling Bonspiel/
Christmas Dinner & Dance***

December 4th, 2004

***Join New Member Richard Pettipiece of
Chatham Wireless-Rogers Wireless,
authorized dealer at the Oaks Inn on
Saturday, from 8am-4pm for
Wallaceburg & District Special offers
not available in stores!!!
Call Richard for more details, 358-8396***

April 14th, 2005

***8th Annual
Business Excellence Awards***



READY TO SERVE

62 McNaughton Ave., County Fair Mall
Wallaceburg, ON N8A 1R9
Open 7 days a week—24 Hours

Wallaceburg & District Chamber of Commerce

OUR MISSION

The Wallaceburg & District Chamber of Commerce shall be a cohesive force for business interests by

- Representing Wallaceburg & District businesses to Governments, Community Interest Groups, Businesses and other Chambers of Commerce;
- Promoting Wallaceburg & District Businesses and Community;
- Providing a Forum for Business Interaction, and
- Providing Membership Services

2005 Board of Directors

President

Paul Mariner
Paul & Cathy's No Frills
(519) 359-8881

Vice President

Tracy Sylvain
Wallaceburg Animal Hospital
(519) 627-8522

Secretary

David Katzman
Community Living Wallaceburg
(519) 627-0777 Ext.#555

Treasurer

Steve Outridge
Bailey Kearney Ferguson, LLP
(519) 627-1448

Kevin Cavanagh, Haycock Cavanagh Funeral Home

Sandra Parkin, Scotiabank

Janet Reaume, Minnie's Distinctive Gifts

Marg Gurd, Royal Bank

Dave Ewald, David Ewald Life Insurance Agency

Mary Dixon, New Vision Optical

Kellie Watson, National Bank Financial

Shala O'Hara, Sears Carpet & Upholstery

Al Jansen, Compass Canoe & Kayak Co.

Julie Fleischmann, Riverview Automobile

STAFF

Tina Fraleigh, Office Administrator



*Message from the
Business After Hours Chair,
Tracy Sylvain*

Well if you haven't been able to attend the last two Business After Hours, you don't know what you missed. We warmed it up with a Hawaiian theme at the Royal Bank in September. There were some exotic drinks served up and as always great food, mostly homemade by the ladies at the bank. The entertainment was Hawaiian, with some hips moving to Hawaiian music and a little limbo, if you dare to go that low! Kudos to the staff at the Royal Bank, they always do a great job decorating for their events.

In October the Canada Post office on Wellington Street hosted the event. The theme was Harvest Fest, which was appropriate to the season. The office was beautifully decorated with pumpkins, corn and fall flowers. They had the food catered by Jillian Roberts who is new to the area and just getting her catering business off the ground. The meal was very appetizing, kudos to a good job. And thanks to the post office staff for hosting another successful event.

We'll be finishing off the 2004 year with some exciting events. There will be a toy drive at Riverview Automobile, all proceeds going to the Salvation Army. Also December's event will be Maverick Canada on Old Glass Road. Mark these Business After Hours on your calendar. Hope to see you there!

Don't forget, the 2005 Business After Hours is filling up fast. If you wish to be a host or a sponsor call the Chamber office today.

Biz After Hours 2005

January 25, 2005

Roxy's Tap & Grill

750 James Street

February 22, 2005

Elric Contractors Ltd.

1436 Dufferin Ave.

March 22, 2005

Tim Horton's Wallaceburg

828 Dufferin Ave.

"To Serve and Protect"

April 26, 2005

The Island View Inn

30115 St. Clair Parkway

May 24, 2005

Junior Minor Lacrosse

June 28, 2005

Wallaceburg Sydenham Pool

920 Elgin Street



Wallaceburg & District Chamber of Commerce
CALL FOR NOMINATIONS

“8th Annual Business Excellence Awards”

April 14, 2005

Retail Business of the Year

Honours small and large retail businesses. Consistently demonstrates innovation and unique concepts in product marketing, variety with value, customer service and business excellence. Directly involved in the stability and improvement of the community, that contributes to a community destination point for value, service and hospitality.

Community Builder of the Year

Honours the business leader (owner/manager) acknowledged by his/her peers as having a pioneering business spirit, committed financially and personally towards the support of events and activities that have a positive impact for neighboring businesses and the well being of our community.

Industrial Achievement Award

Honours a private sector industry whose business achievements demonstrate a relationship of cooperation and dependability promoting business and service excellence. The contribution to the development of new markets, long-term growth, employment stability and environmental responsibility, enhancing community commitment with business growth.

Citizen of the Year

Honours a citizen who is a resident of North Kent. Contributions are for the benefit of the general community and not restricted to any special interest group. Although special emphasis is placed on the current year, consideration of contributions over the last 3 to 5 years is given. Recognition of contributions above and beyond professional business, activities of elected office and service club mandates are considered.

Heritage Award

Honours our community businesses and/or families past and present, who's leadership, loyalty and achievements in the community have continued as a foundation for the community's past and the future.

Business Professional of the Year

Honours an accredited professional, who is self-employed or employed in a firm made up largely of professionals, who has demonstrated excellence in his/her field of expertise, making a positive contribution to his/her profession and their community.

Good Neighbour Award

Honours a service club which actively works towards making our community a friendly, responsible and safer place to live, work and play. This service club goes above and beyond the call of duty to support their community with no concern of their financial gain.

(see next page for Nomination Form)

8th Annual Business Excellence Awards

Please indicate one award category:

- | | |
|---|---|
| <input type="checkbox"/> <i>Retail Business of the Year</i> | <input type="checkbox"/> <i>Citizen of the Year</i> |
| <input type="checkbox"/> <i>Community Builder of the Year</i> | <input type="checkbox"/> <i>Heritage Award</i> |
| <input type="checkbox"/> <i>Industrial Achievement Award</i> | <input type="checkbox"/> <i>Business Professional of the Year</i> |
| | <input type="checkbox"/> <i>Good Neighbour Award</i> |

Nominee Information (please type or print clearly):

Nominee's Name: _____

Name of Business: _____

(Not applicable for Citizen of the Year)

Title/Position of Nominee: _____

Phone: _____ Fax: _____ # of Employees _____

Nomination Submitted by (please type or print clearly):

Name: _____

Address: _____

Postal Code: _____ Telephone: _____

I certify that the information provided on this form is, to the best of my knowledge, correct.

Signature: _____ Date: _____

Return nomination form by mail or fax no later than January 15, 2005 to:

Wallaceburg & District Chamber of Commerce

152 Duncan Street, Wallaceburg, Ontario, N8A 4E2

Phone: (519) 627-1443

Fax: (519) 627-1485



The Canadian Chamber of Commerce and TD Merchant Services have enjoyed a long standing relationship in offering preferred Visa rates to members of the local Chambers of Commerce across Canada. In our efforts to enhance our relationship and provide added value to our members, we are pleased to announce an improved Visa offer and a new agreement with First Data International for MasterCard (MC) exclusively for members of the Chamber of Commerce.

The following are highlights of our new offer for all member merchants:

- **1.75% Visa rate*** regardless of volume of business
- **1.85% MC rate*** regardless of volume of business
- **\$0.10 Interac rate*** reduced from \$0.12
- **\$32.00 per month TD Debit/Credit Terminal (640K Turbo)** reduced from \$35
- 3.00% Visa manual (paper) rate
- \$59.00 per month (plus activation and airtime charges) TD Debit/Credit Wireless Terminal
- No application fees or non-Visa transaction fees
- No yearly MC fee
- No batch close fees
- No return fees

* For card present transactions. Visa and Interac with TD Merchant Services, MC with First Data International

This new program is in place and new merchants may sign on immediately and start benefiting from the improved features. Merchants already part of the TD Visa program will have their rates adjusted effective September, 2004. Chamber members who are part of the First Data MC program are in the process of having their rates adjusted and will be retroactive to October 2004. All merchant inquiries and questions regarding the TD Visa and First Data MC program should be directed to the following customer service numbers:

TD Visa and Debit/Credit Terminal inquiries
First Data MasterCard inquiries only

1-800-363-1163
1-800-265-1228



J. Robin Southgate
Vice-President

Kurt A. Fellner
Associate

RBC Dominion Securities Inc.
302 James Street
Wallaceburg, Ontario N8A 2N5

Tel: (519) 627-2241
 Fax: (519) 627-5441
 Cell: (519) 627-5424
 1-800-265-5266
 Email: robin.southgate@rbc.com



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Phone: (519) 627-8522
 Fax: (519) 627-9126
 Website: www.wah.infovet.ca

COME AND SEE US AT OUR NEW LOCATION
 30 McNaughton Avenue, Wallaceburg, ON N8A 1R9



New Hours

The Chamber office has new hours.
We are open
Monday to Friday,
9:30 AM to 3:00 PM.

Electronic delivery is fast becoming the preferred method communication. In order to assist us in keeping you current of chamber activities, please provide us with your email address.

2005 Chamber Fees

The chamber has many different benefits available to chamber members. Please find the benefits and fees below. GST applicable on all services.

Membership Fees:	1-10 employees	\$168.00	
	11-30 employees	\$280.00	
	31-100 employees	\$370.00	
	100 plus employees	\$460.00	
	Associations	\$110.00	
Parking Spaces:	Downtown Core	\$130.00	(annually) 
	Newsletters:		
	Ads	\$ 80.00	
	Inserts	\$ 65.00	
Industrial Sign:		\$300.00	(annually)
Retail Sign:	(Per Month)	\$ 50.00	(quarterly/annually)
Bench Back:	(Per Month)	\$ 75.00	(quarterly/annually)

KELLY
SERVICES

WENDY MCCOY
ACCOUNT MANAGER

Samia Branch
210 Lochiel @ Vidal
Samia ON N7T 4C7
Tel: (519) 383-6411
Fax: (519) 383-8805

Chatham Branch
121 Heritage Rd Suite 10
Chatham ON N7M 5W7
Tel: (519) 351-8747
Fax: (519) 354-5282

Email: w.mccoy@kellyservices.com Website: www.kellyservices.com
Kelly Services (Canada) Limited

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1041 Dufferin Avenue
Wallaceburg, ON N8A 2V9
Phone: (519) 627-0758
Fax: (519) 627-2902

ken@expressprinting.ca
We Make It Easy To Do Business With Us!

Welcome New Chamber Members

Stargazers on the Thames Inc.

6680 Grande River Line, RR#1

Pain Court, Ontario; NOP 1Z0

Phone (519) 351-9351

Fax (519) 436-0653

Email info@stargazersrest.com

Website www.stargazersrest.com

Contact Michael Hunter, Owner

Stargazers is Chatham-Kent's premiere dining experience, featuring locally grown meats and vegetables. Overlooking the Thames River—just 6 km west of Chatham, Stargazers is open every night for dinner and weekends for lunch. Stargazers is winner of the International Wine Spectator Award of Excellence. Private rooms are available.

Chatham Wireless

75 Keil Drive South

Chatham, Ontario; N7M 3G9

Phone (519) 358-8396

Fax (519) 351-7459

Email rpettepiece@rogers.blackberry.net

Website www.rogers.com

Contact Richard Pettipiece,
Business Account Representative

Wireless business solution provider for voice and data products. Chatham Wireless is your local authorized Rogers Wireless Dealer. Keep customers informed of the latest advances of wireless communication and technology. Chatham Wireless implements wireless solutions decreasing your cost while maximizing productivity with wireless access to the office via cellular, email and GPS tracking just to name a few.

Compass Canoe & Kayak Co.

104 Thornhill Crescent

Chatham, Ontario; N7L 4M3

Phone/Fax: (519) 352-0461

Email: ajansen@netrover.com

Contact: Al Jansen, Builder/Owner

Compass Canoe and Kayak Co. specializes in the manufacture of custom cedar strip canoes, kayaks and other wooden boats. We also repair all makes of wooden boats and manufacture a variety of wooden marine components.

Have you priced the Chamber of Commerce Group Benefit Program?

We offer various drug & dental plans, critical illness, disability, life insurance and business overhead. Our benefits are pooled with 25,000 other firms so you don't get a shock at renewal time. Plans are available for a one person group up to a 50 person group.

It pays to compare

Call **Dave Ewald** at 360-6822

Fax: 352-2995

Email: ewaldd@sympatico.ca

Web: www.ewaldinsurance.on.ca

